

## Message Text

UNCLASSIFIED

PAGE 01 SEOUL 05441 301021Z  
ACTION COME-00

INFO OCT-01 EA-09 ISO-00 EB-07 PASS-00 /017 W  
-----006287 301101Z /16

R 300232Z JUN 77  
FM AMEMBASSY SEOUL  
TO SECSTATE WASHDC 4832

UNCLAS SEOUL 5441

TO MR. F. HENNIN  
DIRECTOR - INTERNATIONAL SALES CM (LONDON)INC.  
20 HANS ROAD, KNIGHTSBRIDGE  
LONDON, ENGLAND TELEX: 916-143; TEL: (01) 584-3710

E.O. 11652: N/A  
TAGS: BEXP, KS  
SUBJ: COMMERCIAL PROGRAM REPFIND SERVICE

1. THE EMBASSY HAS RECEIVED YOUR LETTER OF JUNE 13, 1977  
CONCERNING YOUR INTEREST IN LOCATING AN IMPORTER/DISTRIBUTOR  
FOR KOREA AND LOOKS FORWARD TO YOUR VISIT IN AUGUST. PLEASE  
TELEPHONE US 72-2601 EXT. 4150 UPON YOUR ARRIVAL TO MAKE  
FURTHER PLANS FOR YOUR SCHEDULE.

2. IN CONNECTION WITH YOUR VISIT WE SUGGEST YOU MAKE USE  
OF OUR "REPFIND" SERVICE, WHICH HAS HELPED MANY OTHER U.S.  
EXPORTERS. THE "REPFIND" SERVICE INCLUDES OFFICE SPACE IN  
OUR TRADE CENTER, A SCHEDULE OF APPOINTMENTS, COMMERCIAL  
INTELLIGENCE, AND EXCLUSIVE USE OF A CONTRACT SECRETARY/  
INTERPRETER. THE EMBASSY CHARGES A NOMINAL FEE OF DOLS 25  
PER DAY FOR THE CONTRACT SECRETARY TO HELP ARRANGE AND  
COORDINATE YOUR APPOINTMENTS AND FOR OTHER EXPENSES.  
THIS SUM COVERS ADVANCE WORK AS WELL AS FIRST DAY OF  
VISIT AND IS NOT REFUNDABLE. SHOULD YOU WISH TO USE THE  
"REPFIND" SERVICE PLEASE SEND A CHECK FOR \$25 TO U.S.  
EMBASSY SEOUL. PAYMENT FOR ANY ADDITIONAL DAYS OF  
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SERVICE, AT SAME DAILY RATE, MAY BE MADE AFTER YOUR  
ARRIVAL. BEST REGARDS, STAVE, DIRECTOR OF COMMERCIAL  
SERVICES.  
SNEIDER

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 30-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977SEOUL05441  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770233-0865  
**Format:** TEL  
**From:** SEOUL  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t1977062/aaaaabtw.tel  
**Line Count:** 60  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 224b0477-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 08-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2037665  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** COMMERCIAL PROGRAM REPFIND SERVICE  
**TAGS:** BEXP, KS  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/224b0477-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
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